

Additional Information Regarding Vendors Performing Work in Replacement of State Employees

This document contains copies of purchase order contracts obtained by OMB by which a nongovernmental person or entity agrees with any department, commission, board, council, agency, or public corporation to provide services, valued at one hundred fifty thousand dollars (\$150,000) or more, which are substantially similar to and in replacement of work normally performed by an employee of the department, commission, board, council, agency or public corporation. For additional supporting contract documents, you may submit a public records request to the Department of Administration in accordance with the Rhode Island Access to Public Records Act ("APRA"), R.I. Gen. Laws § 38-2-1 *et seq.* APRA forms, procedures and other information for the Department of Administration are available at <http://www.admin.ri.gov/publicrecords/index.php>.

Fiscal Year: FY19

Agency: Department of Business Regulation

Vendor Name: BAILT HEALTH PURCHASING LLC

Total Amount Paid to Vendor for Services: \$251,769.57

Summary of Services Rendered to Agency:

Identifying Code	Service Type	Description	Amount	Notes
PO 3440886	Management Consultants		\$45,403.19	
PO 3595625	Management Consultants		\$206,366.38	

Note: Some of the above payments may have been made under the terms of a master price agreement (MPA). MPAs are solicited as requests for proposals or requests for quotes and may have cap limits for pricing and cap limits for project cost. MPAs provide agencies with access to qualified vendors, expedited process, and opportunities for mini-bids. Such purchases are made directly under the MPA and do not require a separate and unique contract. All MPAs are public and can be viewed at <http://www.purchasing.ri.gov/MPA/MPASearch.aspx>.

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Item Number	Document ID	Description	Notes
Item 1	PO 3440886	Purchase Order contract	
Item 2	PO 3595625	Purchase Order contract	

ITEM 1

Notice of Contract Purchase Agreement



State Of Rhode Island and Providence Plantations
Department of Administration
Division of Purchases
One Capitol Hill
Providence, RI 02908-5860

V E N D O R	BAILIT HEALTH PURCHASING LLC DBA BAILIT HEALTH PURCHASING LLC 56 PICKERING ST NEEDHAM, MA 02492-3198 United States
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Affordability Standards Technical Assistance - DBR	
Award Number	3440886
Revision Number	9
Effective Period	16-OCT-2015 - 31-DEC-2018
Approved PO Date	27-JUL-2018
Vendor Number	20268-iSupplier

S H I P T O	DBR-OFFICE OF THE HEALTH INSURANCE COMMISSIONER 1511 PONTIAC AVENUE BLDG 69-1 CRANSTON, RI 02920 United States
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Type of Requisition	*OTHER
Requisition Number	1422954
Change Order Requisition Number	OHIC
Solicitation Number	7549772
Freight	Paid
Payment Terms	NET 30
Buyer	Francis, David -
Requester Name	Metivier, Alyssa R
Work Telephone	401-462-1677

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at www.purchasing.ri.gov.

CHANGE TO PO #3440886:

CHANGE EFFECTIVE TERMS:

FROM: 10/16/15 - 06/30/18

TO: 10/16/15 - 12/31/18

ORIGINAL CONTRACT VALUE: \$150,730.00
 INCREASE AMENDMENT #1: \$100,000.00
 REVISED CONTROL VALUE: \$250,730.00
 INCREASE AMENDMENT #2: \$70,000.00
 REVISED CONTROL VALUE: \$320,730.00
 INCREASE AMENDMENT #3: \$165,000.00
 REVISED CONTROL VALUE: \$485,730.00
 INCREASE AMENDMENT #4: \$15,000.00
 REVISED CONTROL VALUE: \$500,730.00

INVOICE TO

The State of Rhode Island accepts electronic invoices via its supplier portal. To register and submit electronic invoices, visit the supplier portal at <http://controller.admin.ri.gov/iSupplier/isup/index.php>

To submit paper invoices, mail to: Department of Administration Controller, One Capitol Hill, 4th Floor, Providence 02908.

STATE PURCHASING AGENT
 Nancy R. McIntyre

INCREASE AMENDMENT #5: \$110,000.00
REVISED CONTROL VALUE: \$610,730.00

INCREASING FUNDS PER THE ATTACHED AGREEMENT MODIFICATION #5 DATED 02/10/18.

CONTACT PERSON:
ALYSSA METIVIER
401-462-1677

Reference Documents: 3440886 2-12-18.pdf

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STATE PURCHASING AGENT



Nancy R. McIntyre

ITEM 2

Notice of Contract Purchase Agreement



State Of Rhode Island and Providence Plantations
Department of Administration
Division of Purchases
One Capitol Hill
Providence, RI 02908-5860

V E N D O R	BAILIT HEALTH PURCHASING LLC DBA BAILIT HEALTH PURCHASING LLC 56 PICKERING ST NEEDHAM, MA 02492-3198 United States
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APA-18622 FY19-20 AFFORDABILITY STANDARDS TECHNICAL ASSISTANCE (DBR/OHIC)	
Award Number	3595625
Revision Number	1
Effective Period	09-NOV-2018 - 30-SEP-2020
Approved PO Date	29-APR-2019
Vendor Number	20268-iSupplier

S H I P T O	DBR-OFFICE OF THE HEALTH INSURANCE COMMISSIONER 1511 PONTIAC AVENUE BLDG 69-1 CRANSTON, RI 02920 United States
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Type of Requisition	ARCH, ENG & CONSULT
Requisition Number	1561274
Change Order Requisition Number	CHIC
Solicitation Number	7594627
Freight	Paid
Payment Terms	NET 30
Buyer	Walsh, Gail -
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at www.purchasing.ri.gov.

CHANGE TO PO# 3595625 DATED 4/18/19

EXTEND EFFECTIVE TERMS:

FROM: 11/9/18 - 9/30/19
 TO: 11/9/18 - 9/30/20

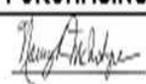
INCREASE CONTROL VALUE:

ORIGINAL CONTROL VALUE: \$161,298.00
 INCREASE AMENDMENT #1: \$177,421.00
 REVISED CONTROL VBALUE: \$387,719.00

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STATE PURCHASING AGENT
 Nancy R. McIntyre

PER ATTACHED AMENDMENT 1 TO THE AGREEMENT BETWEEN THE STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS, OFFICE OF THE HEALTH INSURANCE COMMISSIONER, AND BAILIT HEALTH PURCHASING, LLC.

STATE AGENCY CONTACT:
ALYSSA METIVIER
(401) 462-1677

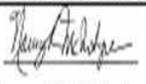
SUPPLIER CONTACT:
MICHAEL BAILIT
(781) 453-1166
MBAILIT@BAILIT-HEALTH.COM

Reference Documents: 3595625.pdf

INVOICE TO

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STATE PURCHASING AGENT

Nancy R. McIntyre

AMENDMENT 1

AGREEMENT BETWEEN THE STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS OFFICE OF THE HEALTH INSURANCE COMMISSIONER AND BAILIT HEALTH PURCHASING, LLC

The Agreement originally entered into between the State of Rhode Island Office of the Health Insurance Commissioner ("State" or "OHIC") and the BAILIT HEALTH PURCHASING, LLC ("Contractor" or "Bailit") on November 9, 2018 titled *Affordability Standards Technical Assistance* (PO # 3595625, RFP # 7594627, and APA # 18622) is hereby revised as follows:

All provisions of the original Agreement shall remain in full force and effect. This Scope of Work is made and entered into effective as of April 17, 2019, through September 30, 2020. The total budget for this scope of work shall be up to \$177,421.

Maximum Contract Amount: The project contract value is not to exceed \$338,719.

Currently, Bailit Health Purchasing is assisting OHIC in the ongoing refinement and implementation of the Office's Affordability Standards. These activities are being funded by a combination of federal State Innovation Model grants, for which progress is reported to the federal government on a quarterly and annual basis, federal Health System Transformation Project funds, pursuant to the terms of a Memorandum of Understanding with the Medicaid Program, and state general revenue funds available to OHIC for vendor services. The tasks, as outlined in the current contract, are:

- Activity 1.1: Implementation of the Affordability Standards
- Activity 1.2: Development and Refinement of the Primary Care Transformation and Alternative Payment Methodology (APM) Plans
- Activity 1.3: Implementation of the Primary Care Transformation and Alternative Payment Methodology Plans

While OHIC continues to make progress on the above tasks, OHIC has recognized that it continues to need the specific skill sets and expertise of Contractor to accomplish these tasks.

Due to the continued increased need for Affordability Standards technical assistance, OHIC is adding up to \$177,421 to the existing Agreement, as amended, for the purpose of accomplishing this continuing project work. The project work called for by this Amendment 1 shall be funded from state general revenue funds, federal State Innovation Model Grant funds, and federal Health System Transformation Project funds, subject to the terms, conditions, and limitations of each funding stream.

IN WITNESS WHEREOF, the parties hereto have hereunder set their hands and this Agreement made legally binding as follows:

Scope of Work

Original Source: RFP# 7594627: Affordability Standards Technical Assistance

General Scope of Work

The Contractor shall provide ongoing policy analyst services and subject matter expertise for the continued development and implementation of OHIC's Affordability Standards and policy initiatives. The Contractor must complete the following activities:

Specific Activities / Tasks

Activity 1.1 Implementation of the Affordability Standards

The Contractor shall assist OHIC in the implementation of the Affordability Standards, as outlined in OHIC's Regulation 2 (230-RICR-20-30-4), by providing policy expertise. The Contractor shall:

- Provide technical expertise relating to the development of targets for primary care spending obligations for health insurance carriers subject to the Affordability Standards. Assist OHIC in developing and collecting primary care spend data.
- Develop an implementation schedule and provide project management to ensure timely implementation of all components of the Affordability Standards;
- Attend meetings and assist in the preparation of materials and topics for the Primary Care Transformation and the Alternative Payment Methodology (APM) Committees, as well as other work groups which are convened by OHIC pursuant to statute or regulation.
- Assist OHIC in the development of templates to track data relating to the patient-centered medical home, population-based contracting and alternative payment targets.
- Provide policy expertise to OHIC in the ongoing monitoring of the Hospital Contracting Standards.
- Support and facilitate OHIC's annual process to update and develop aligned measure sets of clinical quality measures.
- Assist OHIC with revisions to the Affordability Standards, including updates to regulations and guidance documents.
- Assist OHIC in the development of protocols for provider financial reviews. Provide technical assistance on risk-based contracting and the measurement of provider risk assumption.
- Provide ongoing evaluation of the Affordability Standards as requested by OHIC.

Activity 1.2 Development and Refinement of the Primary Care Transformation and Alternative Payment Methodology (APM) Requirements for Insurers

Work in partnership with OHIC staff to provide policy expertise to develop Primary Care Transformation and APM requirements for insurers:

- Assist OHIC in the development, modification, and implementation of the Primary Care Transformation and APM requirements for insurers under Regulation 2, including the development of annual Care Transformation and Alternative Payment Methodology plans.

- Assist in the facilitation of meetings to achieve consensus on direction and major strategic decisions. Related tasks include: developing agendas; drafting memos and emails for state staff to distribute to carriers and interested parties; facilitating meetings with the Primary Care Transformation and APM Committee members; developing discussion documents, and creating presentations.
- Frame options and planning sessions to develop long-term policy implementation strategies.
- Draw on work in other states to provide insight into commonly encountered risks and successful mitigation strategies with delivery and payment system reform models
- Provide technical assistance and subject matter expertise by utilizing staff with specific expertise in the development and implementation of primary care transformation and alternative payment models.
- Assist with stakeholder management. The Contractor shall help OHIC with public communication around the Affordability Standards, and ensure/facilitate ongoing communication with the Committee members, including payers, providers, purchasers, and consumer representatives.
- Work with OHIC to broaden the focus on behavioral health integration within primary care transformation. Advise on insurer strategies and regulations to improve integration, inclusive of coding and billing standards for practices, develop payment models that advance behavioral health integration in primary care, and develop evaluation frameworks for assessing the impact of integration.

Activity 1.3 Implementation of the Primary Care Transformation and Alternative Payment Methodology Plans

After the development of the two plans, the Contractor shall work closely with the State to implement the strategies outlined in the plans.

- Examine work in other states to identify relevant implementation strategies and lessons learned;

Work with internal stakeholders and external stakeholders to effectively implement the activities outlined in the plans, including but not limited to: Operationalizing, implementing, and determining compliance with the OHIC definition of patient-centered medical homes, including the development of a provider survey tool on cost containment strategies, and collection of performance measures; Work with OHIC staff and external stakeholders around the development of alternative payment models for health care services, including, but not limited to primary care and specialist services.

Budget

TITLE	FULLY LOADED HOURLY RATE	MAXIMUM	TOTAL
President	\$ 265.00	325	\$ 86,125.00
Senior Consultant I	\$ 265.00	250	\$ 66,250.00
Senior Consultant II	\$ 170.00	80	\$ 13,600.00
Consultant	\$ 124.00	80	\$ 9,920.00
Travel (Mileage)	\$ 0.545	2800	\$ 1,526.00
		PROJECT TOTAL	\$ 177,421.00